

2026 Washington Real Estate

Washington Real Estate Salesperson License Exam — 2026 Edition

Complete Guide to Exam Content, Requirements & How to Pass (Updated for 2026)

Powered by **EstatePass.AI**

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Source: Washington DOL Official Website | Updated March 2026

1. Exam at a Glance

Item	Details
Exam	Washington Real Estate Salesperson Exam
Administered by	Washington DOL
Testing vendor	PSI
Questions	130 questions (80 national + 50 state)
Time allowed	3.5 hours
Passing score	70%
Format	Computer-based (PSI)
Language	English
Pass rate	~65%

2. Eligibility Requirements

Age

You must be at least 18 years old.

Education

Required pre-license education: 90 hours

90-hour pre-license course. Washington calls entry-level agents Brokers, not Salespersons.

Other Requirements

- Washington calls entry-level agents Brokers, not Salespersons
- Pass background check

3. Costs and Fees

Item	Cost
Exam fee	\$138.25
License fee	\$223
Background check	~\$50
Pre-license course (90 hrs)	\$300-\$600

Item	Cost
Estimated total	\$711-\$1,011

4. What's on the Exam

- National section — 80 Q
- State: WA Law — 50 Q

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5. How to Pass

- [*] Washington calls entry-level agents Brokers, not Salespersons
- [*] Seattle market is extremely active
- [*] State section has 50 questions - study WA-specific content carefully

Recommended Study Tools

- **EstatePass.AI Practice Questions** — 2,500+ Washington-specific questions (2026 edition). AI explains every wrong answer.
- **EstatePass.AI Mock Exams** — Timed practice tests matching the real 2026 Washington exam format and difficulty.
- **EstatePass.AI Weakness Analysis** — AI pinpoints your weak areas and builds a personalized study plan.
- **EstatePass.AI Video & Audio** — 2,000+ video lessons and 2,500+ podcast episodes. Study on your commute or at the gym.

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6. Official Resources

- WA DOL: <https://www.dol.wa.gov/business/realestate/>

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