

# 2026 North Carolina Real Estate

North Carolina Real Estate Salesperson License Exam — 2026 Edition

Complete Guide to Exam Content, Requirements & How to Pass (Updated for 2026)

Powered by **EstatePass.AI**

2026 AI-Powered Real Estate Exam Prep | [estatepass.ai](https://estatepass.ai)

Source: NC Real Estate Commission (NCREC) Official Website | Updated March 2026

## 1. Exam at a Glance

Item	Details
Exam	North Carolina Real Estate Salesperson Exam
Administered by	NC Real Estate Commission (NCREC)
Testing vendor	PSI
Questions	120 questions (80 national + 40 state)
Time allowed	3.5 hours
Passing score	National 71% (57/80), State 73% (29/40)
Format	Computer-based (PSI)
Language	English
Pass rate	~39-45%

## 2. Eligibility Requirements

### Age

You must be at least 18 years old.

### Education

Required pre-license education: 75 hours

75-hour NCREC-approved course.

### Other Requirements

- No NC residency or U.S. citizenship required
- No high school diploma required
- Exam eligibility lasts 180 days

## 3. Costs and Fees

Item	Cost
Exam fee	\$56
License fee	\$100
Pre-license course (75 hrs)	\$200-\$500

Item	Cost
Estimated total	\$356-\$656

## 4. What's on the Exam

- National: Property, Contracts, Agency, Finance, Math — 80 Q
- State: NC License Law & Practices — 40 Q

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2,500+ free AI-powered practice questions for this topic → [estatepass.ai](#)

## 5. How to Pass

- [\*] First-time pass rate of 39-45% is among the lowest nationwide - take prep seriously
- [\*] National and state scored independently - must pass both
- [\*] Includes 10-15 unscored pretest questions

### Recommended Study Tools

- **EstatePass.AI Practice Questions** — 2,500+ North Carolina-specific questions (2026 edition). AI explains every wrong answer.
- **EstatePass.AI Mock Exams** — Timed practice tests matching the real 2026 North Carolina exam format and difficulty.
- **EstatePass.AI Weakness Analysis** — AI pinpoints your weak areas and builds a personalized study plan.
- **EstatePass.AI Video & Audio** — 2,000+ video lessons and 2,500+ podcast episodes. Study on your commute or at the gym.

All tools are free — start now at [estatepass.ai](#)

## 6. Official Resources

- NCREC: <https://www.ncrec.gov/>

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<b>2,500+</b> Practice Questions	<b>2,000+</b> Video Lessons	<b>2,500+</b> Podcast Episodes
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## Why North Carolina Candidates Choose EstatePass.AI

- **AI-Powered Tutoring** — Get instant explanations when you miss a question. Never make the same mistake twice.
- **Smart Weakness Detection** — AI pinpoints your weak areas and builds a personalized study plan.
- **Realistic Mock Exams** — Timed tests that mirror the actual 2026 North Carolina exam format and difficulty.
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