

2026 New Jersey Real Estate

New Jersey Real Estate Salesperson License Exam — 2026 Edition

Complete Guide to Exam Content, Requirements & How to Pass (Updated for 2026)

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Source: NJ Real Estate Commission Official Website | Updated March 2026

1. Exam at a Glance

Item	Details
Exam	New Jersey Real Estate Salesperson Exam
Administered by	NJ Real Estate Commission
Testing vendor	PSI
Questions	110 questions (80 national + 30 state)
Time allowed	3 hours
Passing score	70%
Format	Computer-based (PSI)
Language	English
Pass rate	~60%

2. Eligibility Requirements

Age

You must be at least 18 years old.

Education

Required pre-license education: 75 hours

75-hour pre-license course.

Other Requirements

- High school diploma or equivalent
- NJ and NY markets are closely connected

3. Costs and Fees

Item	Cost
Exam fee	\$45
License fee	\$160
Background check	~\$60
Pre-license course (75 hrs)	\$300-\$600

Item	Cost
Estimated total	\$565-\$865

4. What's on the Exam

- National section — 80 Q
- State: NJ Law — 30 Q

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5. How to Pass

- [*] NJ and NY markets are tightly connected - great for cross-border opportunities

Recommended Study Tools

- **EstatePass.AI Practice Questions** — 2,500+ New Jersey-specific questions (2026 edition). AI explains every wrong answer.
- **EstatePass.AI Mock Exams** — Timed practice tests matching the real 2026 New Jersey exam format and difficulty.
- **EstatePass.AI Weakness Analysis** — AI pinpoints your weak areas and builds a personalized study plan.
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6. Official Resources

- NJ REC: https://www.nj.gov/dobi/division_rec/

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