

2026 Massachusetts Real Estate

Massachusetts Real Estate Salesperson License Exam — 2026 Edition

Complete Guide to Exam Content, Requirements & How to Pass (Updated for 2026)

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Source: MA Board of RE Brokers & Salespersons Official Website | Updated March 2026

1. Exam at a Glance

Item	Details
Exam	Massachusetts Real Estate Salesperson Exam
Administered by	MA Board of RE Brokers & Salespersons
Testing vendor	PSI
Questions	120 questions (80 national + 40 state)
Time allowed	3.5 hours
Passing score	70%
Format	Computer-based (PSI)
Language	English
Pass rate	~65%

2. Eligibility Requirements

Age

You must be at least 18 years old.

Education

Required pre-license education: 40 hours

40 hours is tied for the lowest requirement in the nation.

Other Requirements

- High school diploma or equivalent

3. Costs and Fees

Item	Cost
Exam fee	\$54
License fee	\$150
Background check	~\$50
Pre-license course (40 hrs)	\$200-\$400
Estimated total	\$454-\$654

4. What's on the Exam

- National section — 80 Q
- State: MA Law — 40 Q

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5. How to Pass

- [*] Only 40 hours of pre-license education - lowest in the country
- [*] But the exam itself is no pushover - prepare thoroughly

Recommended Study Tools

- **EstatePass.AI Practice Questions** — 2,500+ Massachusetts-specific questions (2026 edition). AI explains every wrong answer.
- **EstatePass.AI Mock Exams** — Timed practice tests matching the real 2026 Massachusetts exam format and difficulty.
- **EstatePass.AI Weakness Analysis** — AI pinpoints your weak areas and builds a personalized study plan.
- **EstatePass.AI Video & Audio** — 2,000+ video lessons and 2,500+ podcast episodes. Study on your commute or at the gym.

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6. Official Resources

- MA Board: <https://www.mass.gov/orgs/board-of-registration-of-real-estate-brokers-and-salespersons>

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